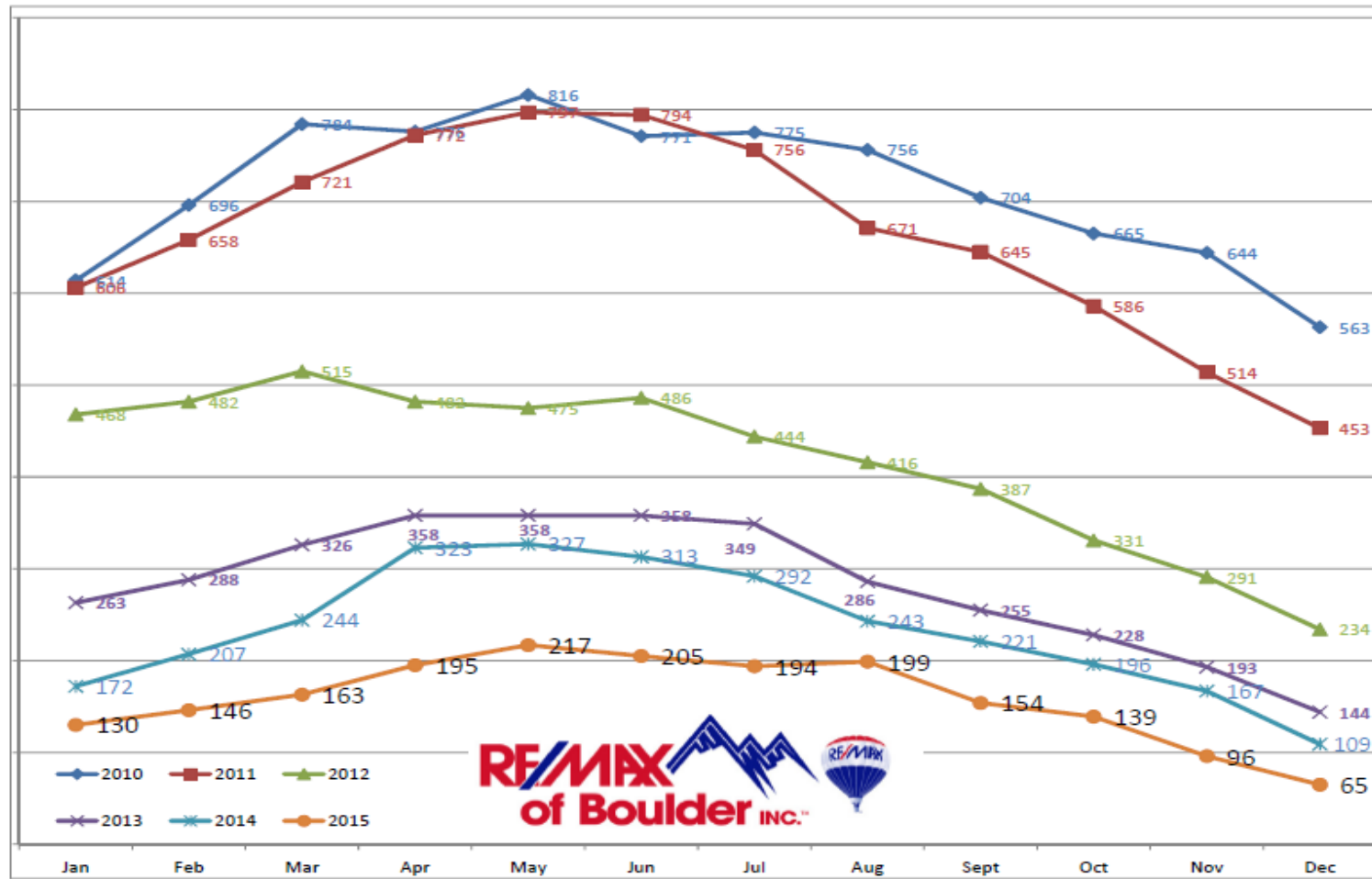


The background of the slide is a dark blue gradient. Two large, overlapping spheres of a slightly lighter shade of blue are positioned in the upper half of the frame. The spheres overlap in the center, creating a darker blue intersection. The text 'Local Statistics' is written in a white, serif font, centered horizontally and positioned in the lower half of the frame, partially overlapping the bottom of the spheres.

Local Statistics

Attached Dwelling Listing Inventory Boulder County



From IRES MLS 1/10/2016

Attached Dwelling Sold by Area Year End 2015

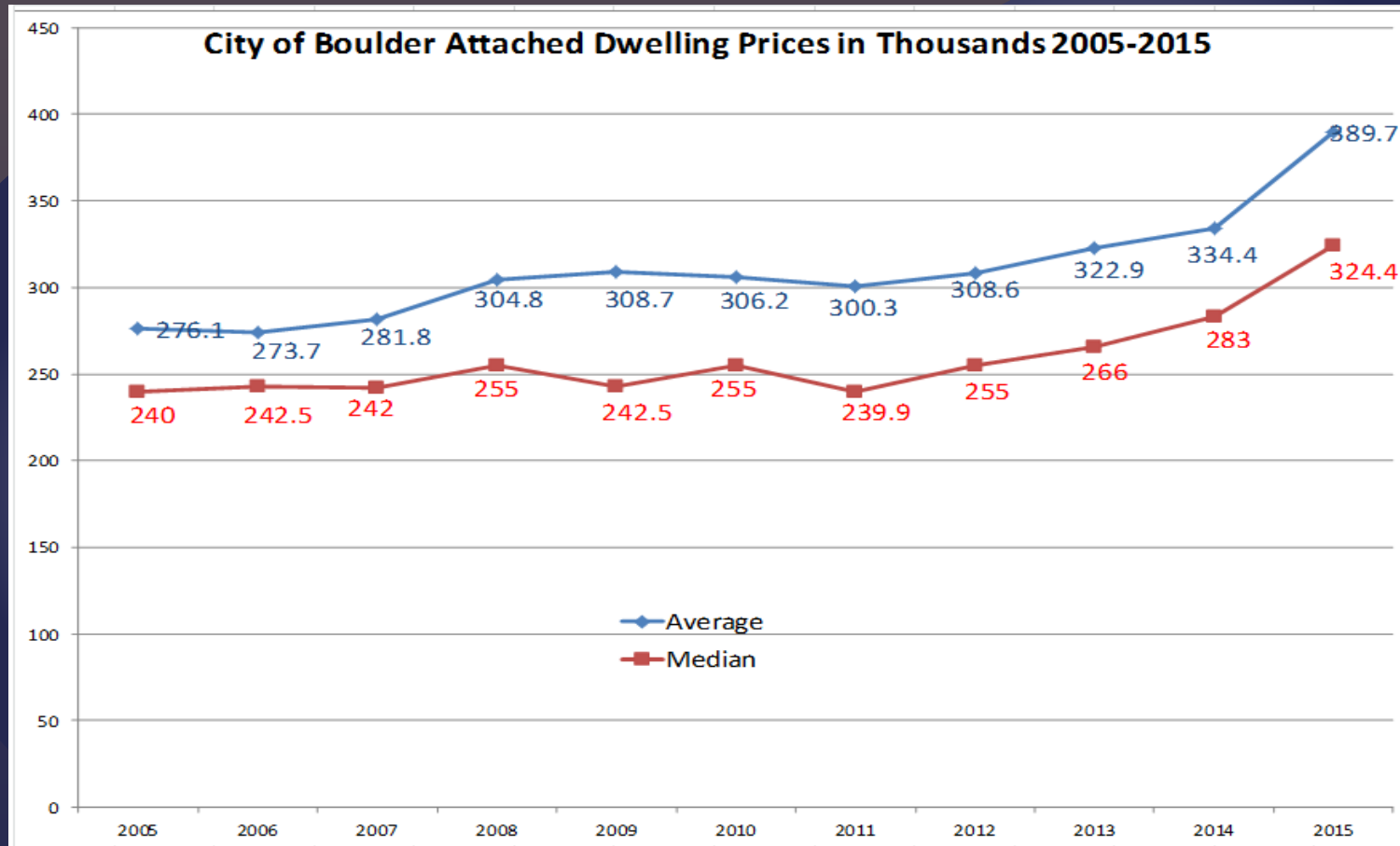
	2010	2011	2012	2013	2014	2015
Boulder	617	555	649	735	745	707
Louisville	42	36	43	62	63	54
Lafayette	81	91	99	129	153	141
Longmont	168	160	215	272	270	308
Plains	115	85	102	92	105	127
Superior	30	18	32	40	58	39
Boulder County	1053	945	1141	1330	1395	1377
Broomfield	55	70	82	108	107	81

Attached Dwelling Median Sales Price Year End 2015

	2010	2011	2012	2013	2014	2015
Boulder	\$255,000	\$239,950	\$255,000	\$267,000	\$283,000	\$324,370
Louisville	186,600	185,500	201,500	224,900	262,500	317,550
Lafayette	167,500	187,000	196,000	213,500	252,000	255,000
Longmont	162,950	165,000	162,950	185,450	193,500	230,000
Plains	171,225	184,000	166,437	190,000	187,000	216,500
Superior	221,250	220,000	180,000	194,250	211,000	285,000
Boulder County	212,000	215,500	220,000	224,450	238,500	275,000
Broomfield	207,500	205,146	220,000	223,475	219,500	285,000

Attached Dwelling Average Sales Price Year End 2015

	2010	2011	2012	2013	2014	2015
Boulder	\$306,752	\$300,669	\$308,359	\$323,021	\$334,471	\$389,743
Louisville	199,679	196,483	226,774	267,411	291,832	344,758
Lafayette	173,383	188,655	195,567	212,029	247,168	269,527
Longmont	176,665	178,215	178,792	196,321	213,709	244,329
Plains	192,364	204,236	197,265	221,688	221,982	244,395
Superior	225,387	222,256	200,818	217,342	279,983	292,962
Boulder County	256,331	254,331	257,648	273,596	288,851	326,976
Broomfield	215,185	216,643	223,218	229,646	236,115	286,762

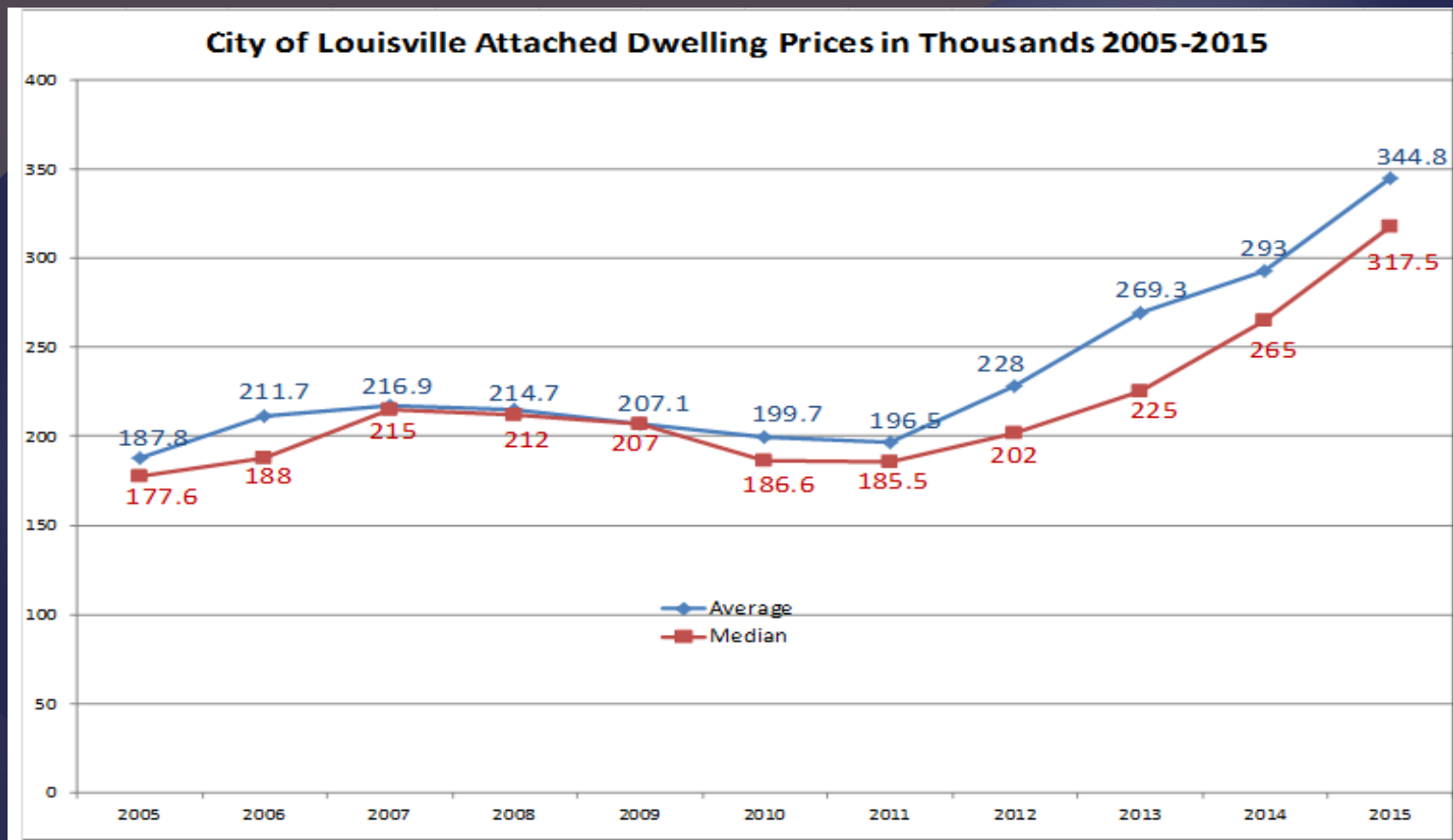


Over a 16% jump in Average Price over a year ago. 61% fewer listings, 101% , 57% are U/C and just 3 WEEKS of Inventory.



10 Vital Statistics for City of Boulder Attached Dwelling 2015 January through December

	Year 2015	% Change	Year 2014
Total Active Residential Listings	37	-61.5%	96
Median Sales Price	\$324,370	+14.4%	\$283,500
Average Sales Price	\$389,743	+16.5%	\$334,471
Sales Price to List Price Ratio	101%	+2.4%	98.6%
Average Market Time	50	-30.6%	72
Number of Sales	707	-5.6%	749
Number of Expired Listings	11	-21.4%	14
Number of Months of Inventory	.6	-60%	1.5
Percentage Under Contract	57%	+9.6%	52%
30 Year Fixed Rate Mortgage	3.96%	+2.6%	3.86%

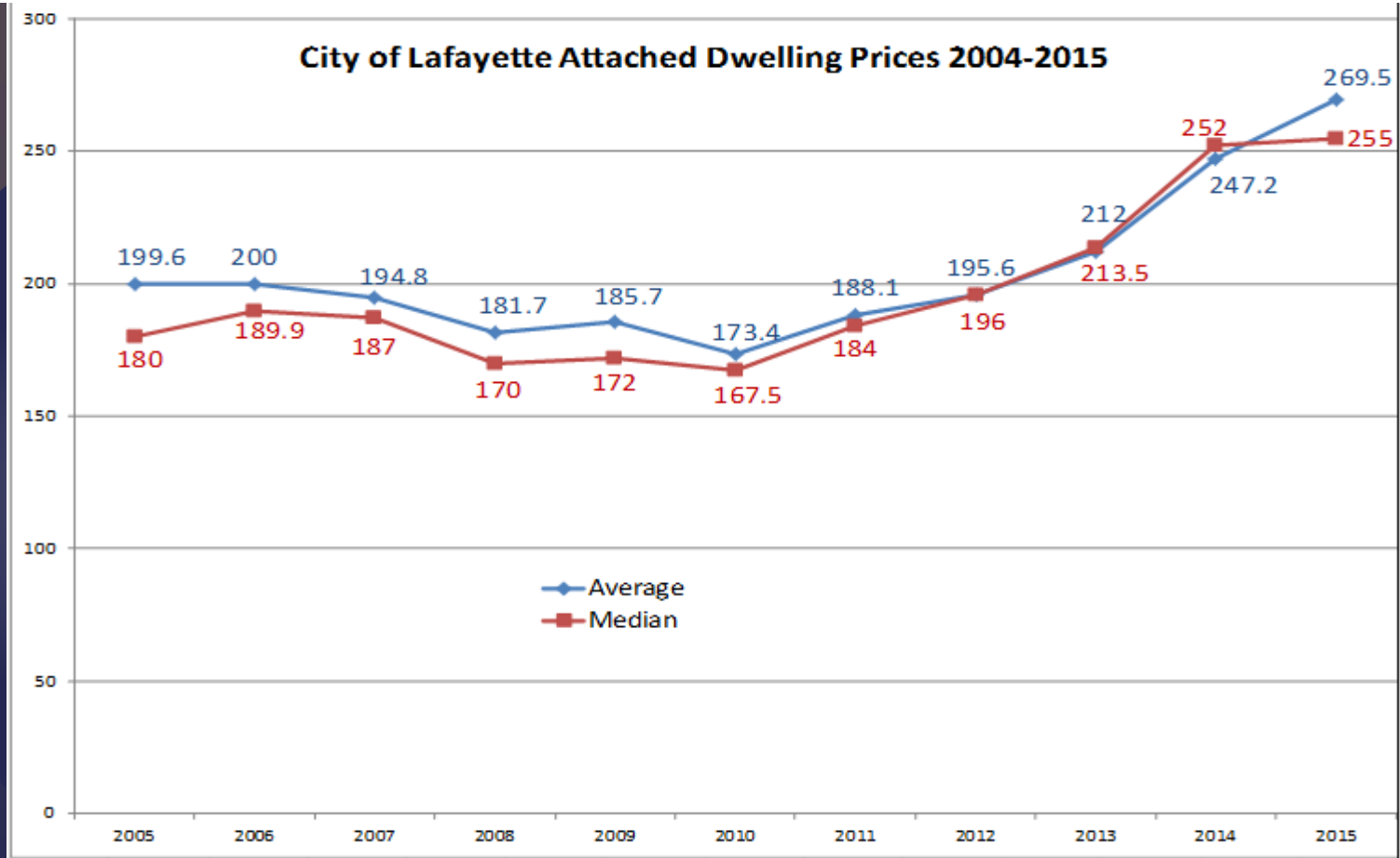


18% jump in Average Sales Price (a new development that raised this price point). Median is up almost 23%. 2005-2011 Average Sales Price appreciated just 4.6%. SP/LP was 100.8% in 2015



10 Vital Statistics for Louisville Attached Dwelling 2015 January through December

	Year 2015	% Change	Year 2014
Total Active Residential Listings	11	-35.3%	17
Median Sales Price	\$317,550	+21.2%	\$262,000
Average Sales Price	\$344,758	+18.1%	\$291,832
Sales Price to List Price Ratio	100.8%	-1.8%	102.7%
Average Market Time	52	-1.9%	64
Number of Sales	54	-15.6%	64
Number of Expired Listings	2	+100%	1
Number of Months of Inventory	2.4	-25%	3.2
Percentage Under Contract	27%	-58.5%	65%
30 Year Fixed Rate Mortgage	3.96%	+2.6%	3.86%

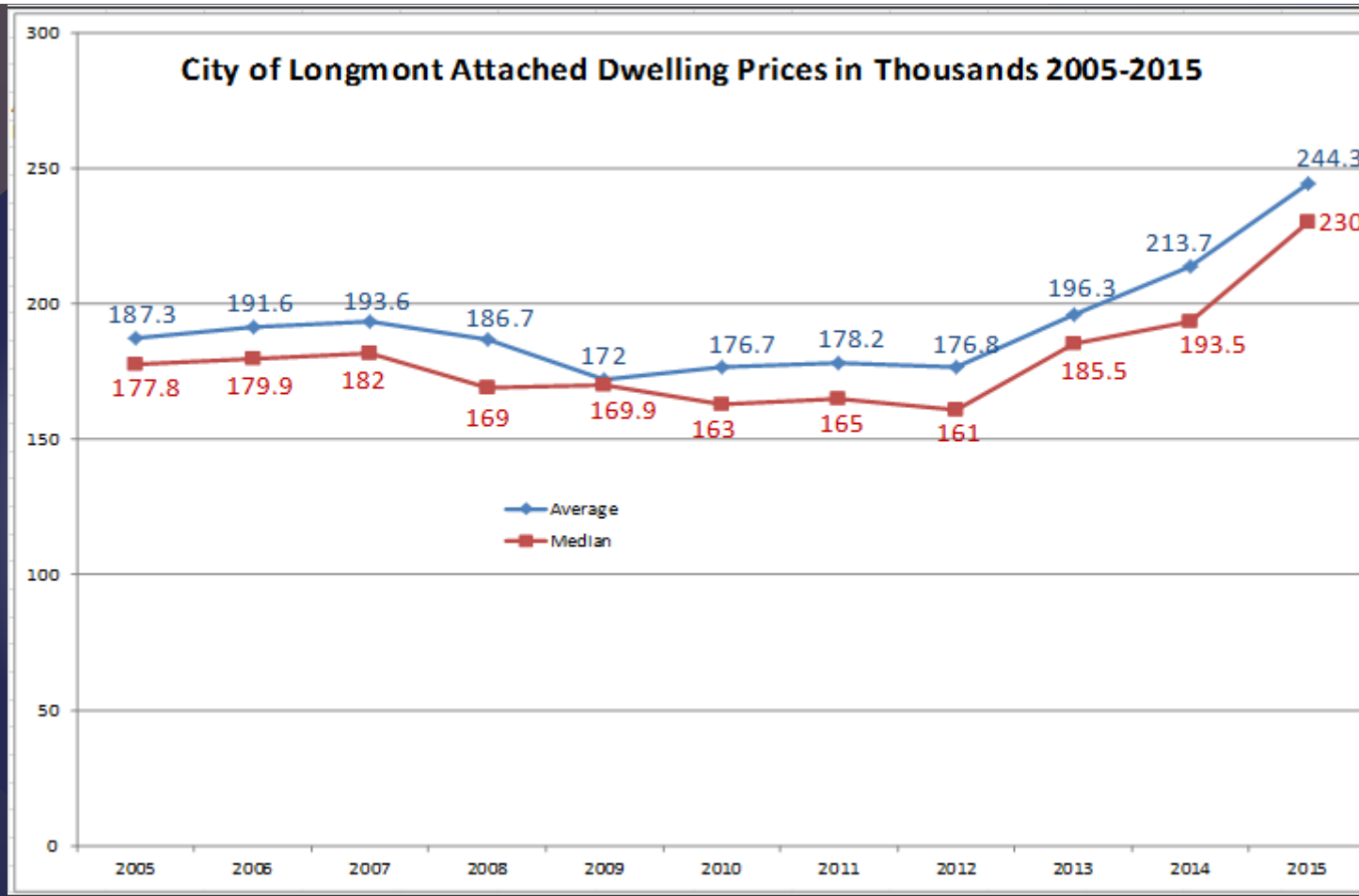


SP/LP is 103.4%. Average Prices are up 9%. The number of sales declined by 7.8% from 2014. There were 0 Expired listings in all of 2015.



10 Vital Statistics for Lafayette Attached Dwelling 2015 January through December

	Year 2015	% Change	Year 2014
Total Active Residential Listings	34	+47.8%	23
Median Sales Price	\$255,000	1.2%	\$252,000
Average Sales Price	\$269,527	+9%	\$247,168
Sales Price to List Price Ratio	103.4%	+3%	100.4%
Average Market Time	72	+30.9%	55
Number of Sales	141	-7.8%	153
Number of Expired Listings	0	---	2
Number of Months of Inventory	2.9	+61.1%	1.8
Percentage Under Contract	76%	+2.7%	74%
30 Year Fixed Rate Mortgage	3.96%	+2.6%	3.86%

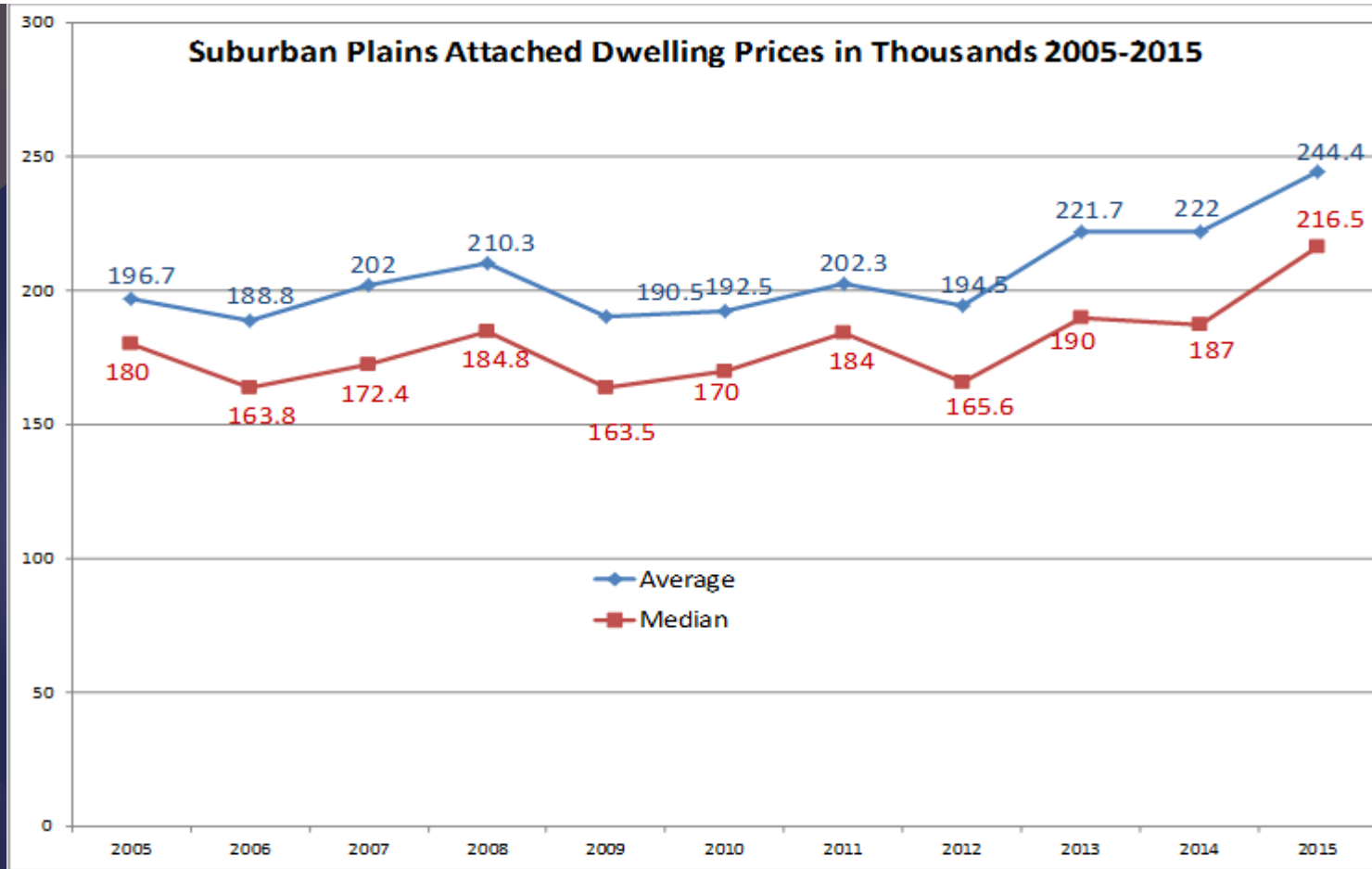


SP/LP ratio is at 101% with a 14.4% jump in Average Sales Price. Median sales price is up 19% Less than 2 months of Inventory and the number of sales were up 13.6% over 2014.



10 Vital Statistics for Longmont Attached Dwelling 2015 January through December

	Year 2015	% Change	Year 2014
Total Active Residential Listings	46	+15%	40
Median Sales Price	\$230,000	+19.2%	\$193,000
Average Sales Price	\$244,329	+14.4%	\$213,577
Sales Price to List Price Ratio	101%	+1.8%	99.2%
Average Market Time	43	-10.4%	48
Number of Sales	308	+13.6%	271
Number of Expired Listings	7	+75%	4
Number of Months of Inventory	1.8	---	1.8
Percentage Under Contract	46%	-19.3%	57%
30 Year Fixed Rate Mortgage	3.96%	+2.6%	3.86%



Median Price is up 15.8% and Average is up over 10%. SP/LP is 102.6%. As of the end of the year there are only 3 available properties. Number of sales increased 21%.

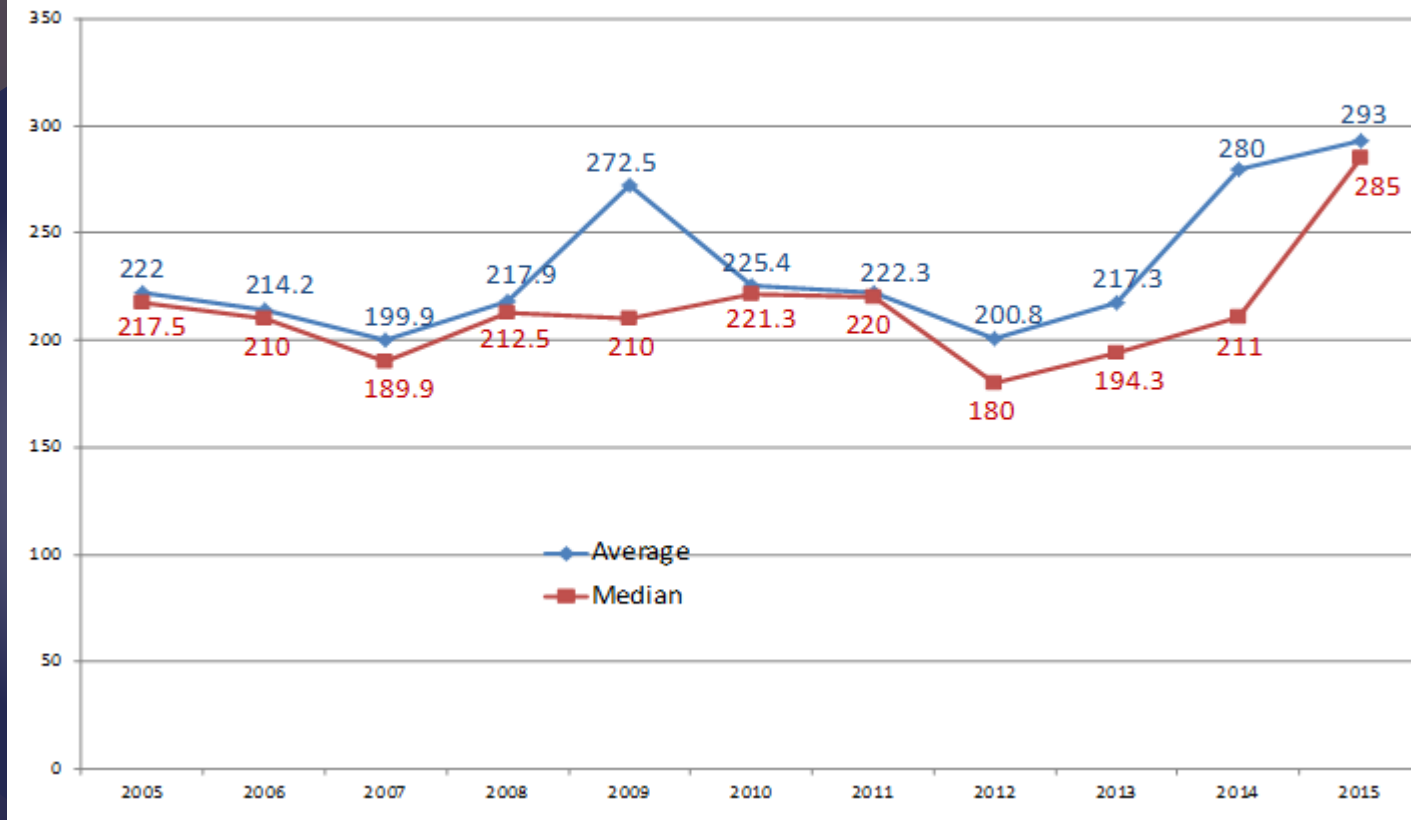


10 Vital Statistics for Suburban Plains Attached Dwelling 2015 January through September

Total Active Residential Listings
Median Sales Price
Average Sales Price
Sales Price to List Price Ratio
Average Market Time
Number of Sales YTD
Number of Expired Listings
Number of Months of Inventory
Percentage Under Contract
30 Year Fixed Rate Mortgage

Year 2015	% Change	Year 2014
17	-19%	21
\$215,000	+15.6%	\$186,000
\$241,132	+7.2%	\$224,996
103%	+3.2%	99.8%
32	-17.9%	39
103	+35.5%	76
0	---	1
1.5	-40%	2.5
82%	+43.9%	57%
3.89%	-6.5%	4.16%

Superior Attached Dwelling Prices in Thousands 2005-2015



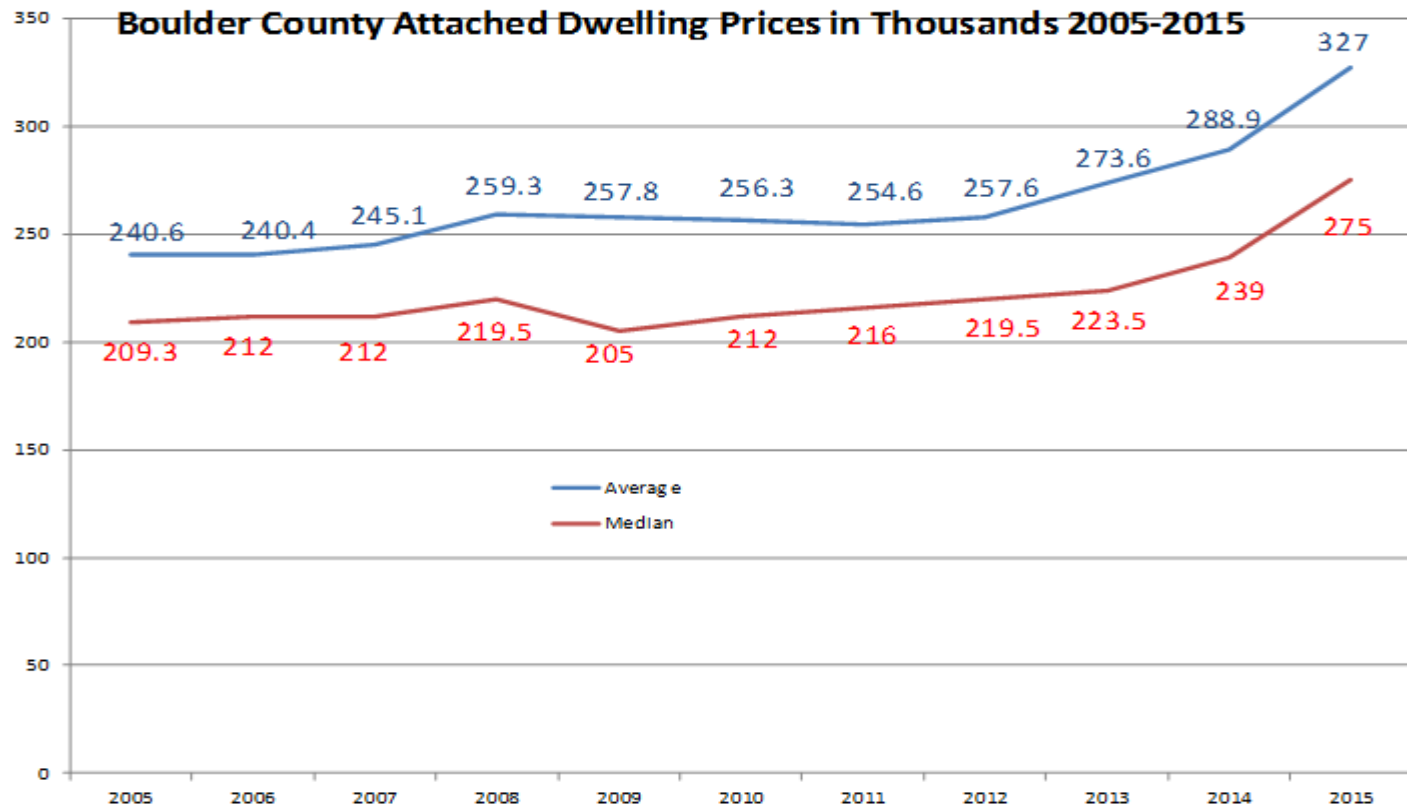
Number of Active Listings are down 84% to just 3. Median Price has jumped 35% and Average Price is up 5%. SP/LP is up 102%. Just a month and a half of Inventory all well above current prices.



10 Vital Statistics for Superior Attached Dwelling 2015 January through December

Total Active Residential Listings
Median Sales Price
Average Sales Price
Sales Price to List Price Ratio
Average Market Time
Number of Sales
Number of Expired Listings
Number of Months of Inventory
Percentage Under Contract
30 Year Fixed Rate Mortgage

Year 2015	% Change	Year 2014
3	-84.2%	19
\$285,000	+35.1%	\$211,000
\$292,962	+4.6%	\$279,983
101.9%	+2.4%	99.5%
36	-12.2%	41
39	-54.1%	58
0	---	1
.9	-76.9%	3.9
33%	+26.9%	26%
3.96%	+2.6%	3.86%



Median is up 15.3% and Average Sales Prices are up 13.2%. Just 5 weeks of Inventory with 65% of the Units U/C. SP/LP is 101.3%. Number of sales is off by just 1.2%



10 Vital Statistics for Boulder County Attached Dwelling 2015 January through December

	Year 2015	% Change	Year 2014
Total Active Residential Listings	65	-40.4%	109
Median Sales Price	\$275,000	+15.3%	\$238,500
Average Sales Price	\$326,976	+13.2%	\$288,814
Sales Price to List Price Ratio	101.3%	+2.2%	99.1%
Average Market Time	49	-19.7%	61
Number of Sales 2015	1377	-1.2%	1394
Number of Expired Listings	20	-9.1%	22
Number of Months of Inventory	.6	-33.3%	.9
Percentage Under Contract	65%	+8.3%	60%
30 Year Fixed Rate Mortgage	3.96%	+2.6%	3.86%

	2009	2010	2011	2012	2013	2014	2015
Boulder	14.%	15%	18%	29%	41%	52%	67%
Louisville	32%	11%	10.5%	63%	56%	71%	53%
Lafayette	14.%	14%	30%	38%	47%	75%	80%
Longmont	15%	18%	18.7%	48%	63%	60%	59%
Sub Plains	9%	18%	20.7%	30%	33%	64%	57%
Superior	29%	33%	25%	33%	20%	69%	50%
Boulder County	15%	16%	19%	36%	46%	60%	65%

U/C at Year End – Attached Dwelling

Boulder County Housing Demand

Attached Dwelling
October 1st, 2015 through December 31st, 2015

PRICE RANGE	# SOLD	# ON MARKET	MONTHS OF INVENTORY	# Listed 4th Qtr 2015
\$0 - \$99,999	1	0	0	0
\$100,000 - 149,999	9	1	0	1
\$150,000 - 199,999	16	2	0	1
\$200,000 - 249,999	55	0	0	0
\$250,000 - 299,999	51	3	0	3
\$300,000 - 349,999	32	3	0	1
\$350,000 - 399,999	32	10	1	1
\$400,000 - 449,999	27	5	1	5
\$450,000 - 499,999	10	3	1	2
\$500,000 - 549,999	9	4	1	3
\$550,000 - 599,999	4	1	1	0
\$600,000 - 649,999	3	8	8	0
\$650,000 - 699,999	6	1	1	0
\$700,000 - 749,999	3	1	1	1
\$750,000 - 799,999	1	2	6	1
\$800,000 - 999,999	4	4	3	2
\$1,000,000 -	1	7	21	2
TOTALS:	264	55	0.63	23

This representation is based in whole or in part on data supplied by IRES MLS for the time period above.
Prepared by RE/MAX of Boulder, Inc. for Boulder County on January 6, 2016.

Attached Dwelling

of Sales

	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015
Boulder	663	705	773	900	815	793	743	633	617	549	651	735	745	707
Louisville	78	68	72	70	70	91	57	69	42	36	44	62	63	54
Lafayette	188	201	147	157	147	151	119	95	81	91	100	129	153	141
Longmont	297	340	360	274	237	235	234	185	168	160	220	272	270	308
Suburban Plains	191	166	142	136	106	106	67	100	115	91	104	92	105	127
Superior	77	62	40	64	55	50	42	47	30	18	32	40	58	39
Boulder County	1494	1542	1534	1602	1430	1426	1262	1129	1053	945	1151	1330	1395	1377
Broomfield	95	94	89	89	81	101	85	64	55	70	85	108	107	81

Median Price

Boulder	218.5	221.6	231	240	242.5	242	255	242.5	255	239.9	255	266	283	324.4
Louisville	175	183.8	181	177.6	188	215	212	207	186.6	185.5	202	225	265	317.5
Lafayette	179.3	171.7	180	180	189.9	187	170	172	167.5	184	196	213.5	252	255
Longmont	173.9	177.5	176.7	177.8	179.9	182	169	169.9	163	165	161	185.5	193.5	230
Suburban Plains	178.5	169.8	172.7	180	163.8	172.4	215	163.5	170	184	165.6	190	187	216.5
Superior	215	199.7	196.8	217.5	210	189.9	212.5	210	221.3	220	180	194.3	211	285
Boulder County	190	189.5	195	209.3	212	212	219.5	205	212	216	219.5	223.5	239	275
Broomfield	201.1	219	218.8	196.9	200	230.2	219.1	195	207.5	205.1	217	224.5	219.5	285

Average Price

Boulder	231.2	235.3	250	276.1	273.7	281.8	304.8	308.7	306.2	300.3	308.6	322.9	334.4	389.7
Louisville	178.1	186.9	183.7	187.8	211.7	216.9	214.7	207.1	199.7	196.5	228	269.3	293	344.8
Lafayette	188.7	185.9	190.2	199.6	200	194.8	181.7	185.7	173.4	188.1	195.6	212	247.2	269.5
Longmont	184.2	184.8	187.8	187.3	191.6	193.6	186.7	172	176.7	178.2	176.8	196.3	213.7	244.3
Suburban Plains	190.5	176.7	188.1	196.7	188.8	202	210.3	190.5	192.5	202.3	194.5	221.7	222	244.4
Superior	221.1	213.6	213.5	222	214.2	199.9	217.9	272.5	225.4	222.3	200.8	217.3	280	293
Boulder County	208	208.4	219.9	240.6	240.4	245.1	259.3	257.8	256.3	254.6	257.6	273.6	288.9	327
Broomfield	203.6	212.8	213.5	205.1	202.8	234.4	218	213.3	215.2	216.6	221.9	229.6	236.1	286.8

	Average Sales Price					Median Sales Price					SP/LP	
	2013	2014	2015	% Diff	High	2013	2014	2015	% Diff	High	2014	2015
Boulder	323	334.4	389.7	+16.5%	2015	267	283	324.4	+14.4%	2015	98.6	101
Louisville	267.4	293	344.8	+18.1%	2015	224.9	265	317.5	+21.2%	2015	102.8	100.8
Lafayette	212	247.2	269.5	+9%	2015	213.5	252	255	+1.2%	2015	100.4	103.4
Longmont	196.3	213.7	244.3	+14.4%	2015	185.4	193.5	230	+19.2%	2015	99.2	101
Plains	221.7	222	244.4	+10.1%	2015	190	187	216.5	+15.8%	2015	99.6	102.6
Superior	217.3	280	293	+4.6%	2015	194.3	211	285	+35.1%	2015	99.5	101.9
Boulder County	273.6	288.9	327	+13.2%	2015	224.5	239	275	+15.3%	2015	99.1	101.3
Broomfield	229.6	236.1	286.8	+21.4%	2015	223.5	219.5	285	+29.8%	2015	99.3	100.4

% Change in Sales Prices for Attached Dwelling – Rolling Years
1/1/13-12/31/13 1/1/14-12/31/14 1/1/15-12/31/15



10 Vital Statistics for Boulder County Attached Dwelling 2010/2015 January through December

	Year 2015	% Change	Year 2010
Total Active Residential Listings	65	-88.4%	563
Median Sales Price	\$275,000	+29.1%	\$213,000
Average Sales Price	\$326,976	+27.3%	\$256,913
Sales Price to List Price Ratio	101.3%	+4.6%	96.8%
Average Market Time	49	-64.5%	138
Number of Sales	1377	+31.3%	1049
Number of Expired Listings	20	-86.4%	147
Number of Months of Inventory	.6	-90.6%	6.4
Percentage Under Contract	65%	+306.2%	16%
30 Year Fixed Rate Mortgage	3.96%	-15.9%	4.71%